





# **OVERCOMES CHALLENGES**

July 10, 2025



RECOMMENDED STOCK Ticker: DCM ANALYST-PINBOARD Update on PHR

# BEST INVESTMENT RESEARCH VIETNAM 2025

**GLOBAL BANKING & FINANCE AWARDS** 





## MARKET COMMENTARY OVERCOMES CHALLENGES

# MARKET AND TRADING STRATEGY

## **MARKET COMMENTARY**

- The market continued its upward trend, and despite strong contention in the 1,420 – 1,430 point area, it still made an effort to slightly break above this area. Liquidity increased compared to the previous session, indicating that investors' profit-taking activities are tending to increase as the market gains points. However, cash flow is still providing supportive momentum for the market and absorbing profit-taking supply.
- This attempted rally could help the market continue to achieve new highs in the near future. Nevertheless, it's expected that supply will continue to increase as the market rises, and the market's upward phase might halt if there's strong contention between supply and demand with a sudden surge in liquidity.

## **TRADING STRATEGY**

- Investors should observe supply and demand dynamics to assess the market's potential to extend its upward trend.
- Investors may consider favorable price levels in the near future to take short-term profits and realize gains.
- On the buying side, Investors can continue to explore opportunities in stocks showing good signals from support areas or those with strong continuation patterns.



## **MARKET INFOGRAPHIC**

## **TRADING VOLUME (MILLION SHARES)**



# -4,03 TCB VCB -4,03 FPT VHM -2,64 LPB VIC -0,99 GEE BID 8,06

SHB

VPB

#### **TOP SECTOR CONTRIBUTING TO THE INDEX (%)**

-0,99



July 09, 2025

-4,54

## **TOP STOCKS CONTRIBUTING TO THE INDEX (%)**

5,98

35,60



## Petro Viet Nam Ca Mau Fertilizer JSC

	<b>Recommendation – BUY</b>		STOCK INFO	
	Recommended Price (10/07/2025) (*)	33,800 - 34,300	Sector	Chemicals
DCM > HSX	Short-term Target Price 1	36,500	Market Cap (\$ mn)	17,894
	Expected Return 1 (at recommended time):	<b>6.4</b> % - 8%	<b>Current Shares O/S</b> (mn shares)	529
TARGET PRICE	Short-term Target Price 2	39,500	<b>3M Avg. Volume</b> (K)	3,278
	Expected Return 2	<b>15.2% - 16.9%</b>	3M Avg. Trading Value (VND Bn)	111
39,500 VND	(at recommended time):		Remaining foreign room (%)	44.21
	Stop-loss	32,300	52-week range ('000 VND)	23.801 – 38.441

## **INVESTMENT THESIS**

- At the end of Q1/2025, DCM reaching VND 3,406.71 billion, up 24% year-on-year. This strong performance was mainly driven by robust growth in the NPK segment and wholesale business. Specifically, NPK revenue increased eightfold, and revenue from the fertilizer wholesale segment tripled, while the Urea segment saw a slight decline of 3% YoY. In addition, the parent company's net profit after tax reached VND 411 billion, up 19% compared to the same period last year. The core Urea business achieved a gross margin of 36%, an improvement of 6 percentage points YoY, thanks to an estimated average selling price of VND 9,880 per kg (up 3% YoY) and a projected 7% YoY decrease in input gas prices (net of exchange rate effects, down 3% YoY).
- According to the international fertilizer market update as of July 4, Urea fertilizer prices are expected to remain elevated in the short term due to (1) High demand in India (2) Increasing scarcity of Urea supply in the Middle East for July and August shipments (3) Ongoing uncertainties in China's export activities. Therefore, Urea fertilizer prices are expected to stay. Furthermore, the company is set to benefit from the new VAT policy, which came into effect on July 1, and is expected to improve profit margins in 2025.
- For 2025, DCM targets revenue of VND 13,983 billion and net profit after tax of VND 774 billion, representing decreases of 0.39% and 36% respectively compared to the previous year. The company expects Urea sales volume to reach 759,000 tons, a slight decrease of 5.7% YoY, while total NPK sales are projected at 340,000 tons, up 93.4% YoY.

## **KEY FINANCIAL INDICATORS**







## **TECHNICAL VIEW**

- After an advance that broke above the MA(200) line on June 17, 2025, DCM faced resistance in the 35.5 area and pulled back. This pullback is acting as a retest of the MA(200) breakout signal.Recently, DCM's price action has been quite stable near the MA(200) line and is supported by the MA(20) line. Concurrently, the improving cash flow signals in the past few sessions are creating an opportunity for DCM to resume its upward wave after retesting the MA(200) area.
- Support : 33,500 VND.
- Resistance: 40,000 VND.









VTP continues to consolidate near the resistance at the MA200. However, the selling pressure in this area remains insufficient to push the stock back to lower support levels. With support from the MA20, VTP still holds a strong chance of breaking above the MA200 in the near term, thereby opening up potential for a move toward higher targets around 133.







# **HIGHLIGHT POINTS**

## PHR - The story of land conversion can be realized right in 2025

#### (Giao Nguyen – <u>giao.ntq@vdsc.com.vn</u>)

- Business results in the second quarter of 2025 continue to be contributed by the rubber segment, we estimate PHR's revenue and NPAT-MI to reach VND 258 billion (-17% QoQ, -5% YoY) and VND 72 billion (-24% QoQ, +12% YoY), respectively.
- The Bac Tan Uyen 1 project (Thaco as the investor) is in the stage of determining the compensation value, with a plan to complete and implement the project in 2025. With the expected compensation price not lower than 2.5 billion VND/ha, the total compensation that PHR can receive from this project is estimated to be about 1,965 billion VND.

#### Production, business and investment plan in 2025 of the parent company

In the General Meeting of Shareholders held in June, the company shared about its business prospects in 2025. In terms of business results, the company sets a target for the parent company with total revenue in 2025 reaching VND 1,673 billion (+9% YoY), NPAT-MI is estimated at VND 341 billion (+8% YoY), reflecting the stability in production and business activities, although the rubber market is still volatile. The company also plans to maintain a minimum cash dividend payout ratio of 13.16%/charter capital (1,316 VND/share), in order to ensure the interests of shareholders.

Regarding the production plan, PHR aims to exploit 12,800 tons of rubber latex with an average yield of 1.39 tons/ha, while replanting on an area of 44.61 hectares. In addition, the company plans to purchase an additional 17,200 tons to meet processing needs. PHR's total consumption in 2025 is expected to be 31,008 tons with an average selling price of 44.7 million VND/ton (equivalent to 2024).

#### Table 1: Rubber targets in 2024 and plans for 2025

STT	Quota	Unit	YEAR 2024	TH 2024	% TH 2024 compared to FY 2024	YEAR 2025	% of FY 2025 vs TH 2024
1	Replanting area	Ha	190	191	101%	45	-77%
2	Mining output	Ton	12.400	12.771	103%	12.800	0%
3	Procurement volume	Ton	10.000	17.320	173%	17.200	0%
4	Output of processed rubber in warehouses	Ton	22.400	30.090	106%	30.000	0%
	Rubber Consumption	Ton	33.100	28.398	86%	31.008	9%
5	Average selling price	million VND/ton	36	45.2	127%	44.73	-1%
6	Parent Company Revenue	billion VND	1.455	1.539	106%	1.673	8%
7	Parent company's profit after tax	billion VND	277	356	129%	375	5%
7	Parent company has not yet distributed LNST	billion VND	245	316	129%	341	<b>8</b> %
8	Cash dividend rate	%	20%		N.a	13,16%	

Source: PHR, RongViet Securities

If you are interested in this content, please click on the **link** to view more details.





# **RECOMMENDATIONS STATISTICS**

Date	Ticker	Current Price	Entry Price	Short-term Target Price 1	Short-term Target Price 2	Stop-loss	Exit Price	Gain/ Loss	Status	Change of VN-Index (*)
09/07	TLG	55.50	55.00	59.00	63.50	51.30		0.9%		1.1%
08/07	VIB	19.15	18.80	19.90	21.80	17.70		<b>1.9</b> %		2.1%
07/07	MWG	67.70	66.00	70.00	74.00	63.80		2.6%		3.2%
03/07	VPB	20.05	18.50	20.00	22.00	17.40		8.4%		3.4%
02/07	MBB	26.60	26.05	28.00	30.00	24.80		2.1%		<b>3.9</b> %
01/07	VNM	60.20	57.30	60.00	64.00	54.30		5.1%		4.0%
27/06	НСМ	24.45	21.00	22.20	23.90	19.90	23.20	10.5%	Closed (03/07)	1.2%
26/06	MIG	17.35	16.90	18.50	20.00	16.10		2.7%		4.7%
25/06	DBC	34.00	31.60	34.00	37.00	29.70		7.6%		4.7%
24/06	GEG	16.45	16.50	17.50	19.50	15.70		-0.3%		5.4%
20/06	SSI	28.55	23.90	25.30	27.30	22.70	27.05	13.2%	Closed (08/07)	4.7%
19/06	MSB	12.90	12.00	13.00	14.20	11.30		7.5%		6.3%
Average perf	ormance (QTD)						1	9.3%		6.3%

(\*) Change of VN-Index (calculated from Recommendation date to position closing date) is the basis for comparing recommendation effectiveness.

# Vietnam events

Date	Events
06/07/2025	Announcement of Vietnam's economic data June 2025
16/07/2025	Announcement of constituent stocks in the new VN30 basket
17/07/2025	Expiry date of 4111F7000 futures contract

## **Global events**

Date	Countries	Events
09/07/2025	UK	BOE Financial Stability Report
09/07/2025	China	CPI y/y
10/07/2025	US	FOMC Meeting Minutes
11/07/2025	UK	GDP m/m
15/07/2025	US	CPI m/m
15/07/2025	China	House Price Index y/y
16/07/2025	UK	CPI y/y
16/07/2025	US	PPI m/m
17/07/2025	UK	Claimant Count Change
16/07/2025	EU	СРІ у/у
17/07/2025	US	Retail Sales m/m
18/07/2025	US	Prelim UoM Consumer Sentiment
18/07/2025	US	Prelim UoM Inflation Expectations
21/07/2025	China	Loan Prime Rate
25/07/2025	UK	Retail Sales m/m
31/07/2025	US	Advance GDP q/q

31/07/2025 US Core PCE Price Index m/m





# **RONGVIET RECENT REPORT**

COMPANY REPORTS	Issued Date	Recommend	Target Price			
PVT – Profit margin set to recover in 2H2025 after short-term decline	July 09 <sup>th</sup> 2025	9 <sup>th</sup> 2025 Accumulate – 1 year				
NT2 – Recovery in dispatch rate leads business growth	July 09 <sup>th</sup> 2025	Accumulate – 1 year	20,900			
SAB – Highlight from substantial cash dividend	July 08 <sup>th</sup> 2025	Accumulate – 1 year	54,100			
PVS – Strong Q1/2025 results driven by key projects	July 08 <sup>th</sup> 2025	Buy – 1 year	38,500			
MBB – Solid Competitive Edges to Drive Positive Growth Outlook	July 07 <sup>th</sup> 2025	July 07 <sup>th</sup> 2025 Buy – 1 year				
Please find more information at <u>https://www.vdsc.com.vn/en/research/company</u>						





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